

BoyuTechs



2025

Beijing Boyu Changyou Technology  
Co., Ltd.

One-stop IT Solutions and Services

[www.boyutechs.com](http://www.boyutechs.com)

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# Part 01

## Company Profile

Beijing Boyu Changyou Technology Co., Ltd.



Website: <https://www.boyutechs.com>

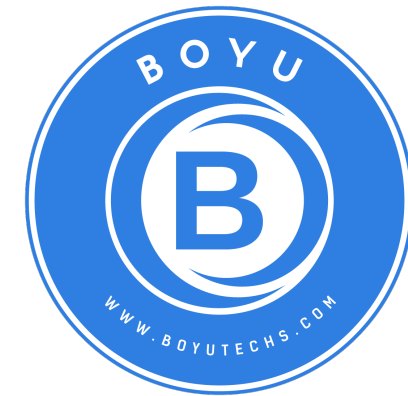


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# Beijing Boyu Changyou Technology Co., Ltd.

2206, Unit 2, Building 1, Yard 9, Huilongguan West Street



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# About BoyuTechs

**BoyuTechs** was founded in **2020**. As a company specializing in the marketing of computer and electronic products, application software services, and system integration for industrial users, Boyu Changyou's core development strategy is to provide customers with overall solutions and services.

We represent products covering multiple fields such as **servers**, **storage**, disk arrays, and system software, and provide various services including product sales, system integration, business consulting, and enterprise IT services. Through our excellent customer service system, we have won extensive acclaim and trust in the highly competitive market.



# Company Positioning

## Comprehensive Service Provider of IT Infrastructure and Solutions

Beijing Xinchuang Miracle Technology Co., Ltd. provides comprehensive IT infrastructure and solutions, covering servers, storage, network equipment, etc.

The company relies on strong technical strength and rich industry experience to meet the diverse needs of different customers.

## Main Business

The main business covers servers, storage, network equipment, system integration, etc., providing a full range of IT services.

Through a diversified business layout, the company can provide customers with one-stop solutions from hardware to software.

## Partners

Establish in-depth cooperation with well-known brands such as Huawei, Lenovo, IBM, Dell, Inspur, H3C, etc.

With the technical advantages of partners, the company can provide customers with high-quality products and solutions.



# Service Industry

## Government

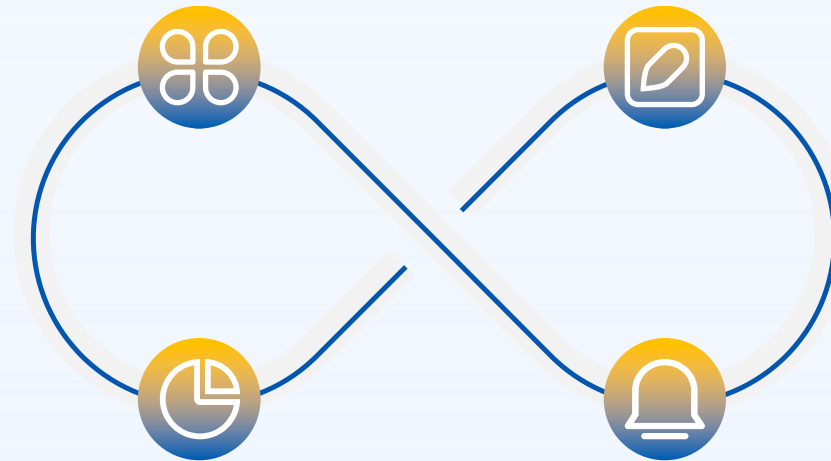
Provide customized IT solutions for government departments to help build smart government affairs.

In government information projects, the company has won wide recognition with reliable technology and services.

## Finance

Provide financial institutions with high- security and high- performance IT infrastructure to ensure the stable operation of financial business.

In the financial industry, the company meets the strict requirements of customers with its professional technical team and rich project experience.



## Education

Provide educational institutions with advanced cloud computing platforms and information- based teaching solutions to promote educational modernization.

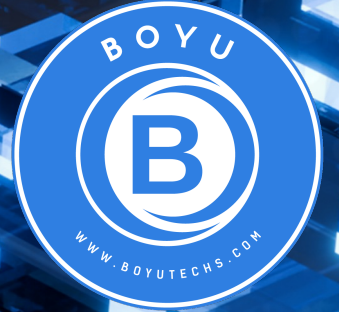
In the field of education, the company helps schools improve teaching quality and management level through innovative technology applications.

## Enterprise

Provide enterprises with advanced server technology solutions to promote the upgrade of enterprise information systems.

Provide efficient and stable hardware solutions in data storage, AI model training, DeepSeek data training and other aspects.

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# Part 02

## Core Advantages

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# IT One-Stop Solution



## One-Stop Service

Provide a full range of services from hardware procurement to system integration to meet customers' one-stop needs.  
The one-stop service model simplifies customers' procurement process and improves project implementation efficiency.

## Customized Solutions

Tailor-made personalized IT solutions according to customers' specific needs.  
Customized solutions ensure that customers can obtain the most suitable IT support for their business development.



## Technology Integration

Integrate the technical advantages of multiple brands to provide customers with the best solutions.  
The technical integration capability enables the company to flexibly respond to various complex IT needs.

# Quick Response and Unconditional Return and Exchange

A decorative graphic on the left side of the slide featuring a vertical column of three large white hexagons with blue borders, each containing a number (01, 02, 03). To the left of the middle hexagon is a smaller light gray hexagon. To the right of the middle hexagon is another smaller light gray hexagon. Small blue hexagons are positioned at the top-right corner of the first hexagon, the top-left corner of the second hexagon, and the top-left corner of the third hexagon.

01

## Quick Response

Establish a quick response mechanism to ensure that customer problems can be solved in a timely manner.

The quick response mechanism improves customer satisfaction and enhances customer trust in the company.

---

02

## Warranty Service

Provide long- term and stable hardware warranty service to protect customer rights.

The warranty policy of more than 3 years enhances customer purchasing confidence and improves the company's market competitiveness.

---

03

## Emergency Service

Provide 24- hour emergency technical service to ensure customer business continuity.

The emergency service team is on call at any time to ensure the stable operation of customers' business.

---



# Global Localization Service

## Global Distribution Service

01

Relying on excellent global logistics companies, covering more than 95% of the distribution areas in the world, providing efficient delivery services.

Support delivery to most parts of the world within 3 - 14 days, and provide on- time logistics time support.

## Global Service Network

02

With the help of partners' global service network, provide customers with international service support.

The global service network enables the company to provide seamless IT support for multinational companies.

## Value-added Services

03

Provide customized upgrades, data migration and other value- added services to meet customers' special needs.

Value- added services enhance the company's service added value and enhance customer stickiness.

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# Part 03

## Business System

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# Agent Products

01

## Brand Cooperation

Agent for the full range of hardware products of well-known brands such as Huawei, Lenovo, IBM, Dell, etc.

Brand cooperation enables the company to provide customers with a variety of hardware options.

02

## Rich Product Lines

Products cover multiple fields such as servers, storage, and network equipment to meet the needs of different customers. Rich product lines enable the company to provide customers with one-stop hardware procurement services.

03

## Technical Support

Provide professional technical support services to ensure that customers can fully utilize the performance of hardware products. The technical support team can provide customers with a full range of technical consultation and solutions.

# System Integration



## Private Cloud Solutions

Provide customized private cloud solutions to meet the diverse needs of enterprises.

Private cloud solutions can help enterprises achieve efficient use and flexible allocation of resources.



## Hyper-converged Architecture

Hyper- converged architecture solutions simplify IT infrastructure and improve operation and maintenance efficiency.

Hyper- converged architecture achieves deep integration of computing, storage, and network through software- defined methods.



## Big Data and Cloud Security

Provide big data processing and cloud security solutions to ensure enterprise data security and business stability.

Big data solutions can help enterprises explore data value, while cloud security solutions ensure data security.



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# Part 04

## Partner Brands and Products

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# Dell EMC



## PowerEdge Servers

PowerEdge R750 and R7525 servers support high- performance computing and AI applications.

These servers use the latest processor technology and have powerful computing power and scalability.



## PowerStore Storage

The PowerStore storage system has high performance, high reliability and flexible scalability.

This storage system can meet the diverse needs of enterprises for data storage and management.



## PowerVault Series

The PowerVault series of backup storage devices provides efficient data backup and recovery solutions.

This series of products can help enterprises achieve reliable backup and rapid recovery of data.





# Lenovo

## Rack Servers

SR635, SR645, SR650, SR655, SR850, SR950 rack servers are suitable for a variety of application scenarios. These servers have high performance, high reliability and flexible configuration options.



## ThinkAgile Hyper-Converged Solution

ThinkAgile Hyper- Converged Solution simplifies IT infrastructure and improves operation and maintenance efficiency. This solution achieves deep integration of computing, storage, and networking through software- defined methods.



## Service and Support

Provide comprehensive services and support to ensure that customers can fully utilize the performance of hardware products. The service team can provide customers with comprehensive technical consultation and solutions.







## Rack Servers

1288HV5/V6, 2288H5/V6, 2488V5, 2488HV6, 5288V6, 2298V5, 5288V5, 5885HV5 and other rack servers support high-performance computing and AI DeepSeek applications.

The server uses the latest processor technology and has powerful computing power and scalability.



## High-density server

X6000V5/V6, XH321V5/V6, XH321CV6, XH321LV5 and other high-density node servers are suitable for data centers and high-performance computing environments. The high-density node can provide extremely high computing density and energy efficiency.



## KunLun key business server

KunLun key business server has high reliability and strong expansion capabilities. The server can meet the strict requirements of enterprises for key business systems.



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# Part 05

## Technical certification and qualifications

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# Engineer certification

## Storage expert

01

Have Dell EMC storage expert certified engineers with professional storage technology capabilities.

Storage experts can provide customers with high- quality storage solutions and technical support.

## Virtualization certification

02

Have VMware virtualization certified engineers with professional virtualization technology capabilities.

Virtualization certified engineers can provide customers with efficient virtualization solutions.



# Partner Qualifications

01.

## H3C Gold Agent

Obtain H3C Gold Agent qualification and have strong market competitiveness. Gold Agent qualification enables the company to provide customers with high- quality H3C products and services.

02.

## Microsoft Certified Partner

Obtain Microsoft Certified Partner qualification and have professional technical capabilities and service levels. Microsoft Certified Partner qualification enables the company to provide customers with high- quality services for Microsoft products.

03.

## Lenovo Agent

Obtain Lenovo Agent qualification and have strong market competitiveness. Agent qualification enables the company to provide customers with high- quality services for Lenovo products.

04.

## Huawei Agent

Obtain Huawei Agent qualification and have strong supplier capabilities. Agent qualification enables the company to provide customers with high services- quality for Huawei products.

# International Certification

01

## TÜV Rheinland Certification

Passed TÜV Rheinland certification, with internationally recognized quality and safety standards.  
TÜV Rheinland certification ensures that the company's products and services meet the highest international standards.



02

## Alibaba.com Gold Supplier

Obtained Alibaba.com Gold Supplier qualification, with strong market competitiveness.  
Gold Supplier qualification has enabled the company to gain more customer recognition in the international market.



03

## Global Service Capabilities

Possessing global service capabilities, able to provide seamless IT support for multinational companies.  
Global service capabilities enable the company to meet the international needs of customers.





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Thank you

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